

THE NELSON A. ROCKEFELLER INSTITUTE of Government

#### Trends in Gambling Revenue to the States

Presentation to the Stop Predatory Gambling

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#### Overview

- Gambling availability across the nation
- National trends in gambling revenue
- Growth in gambling revenue compared to growth in tax revenue & expenditures
- Points for consideration by policymakers

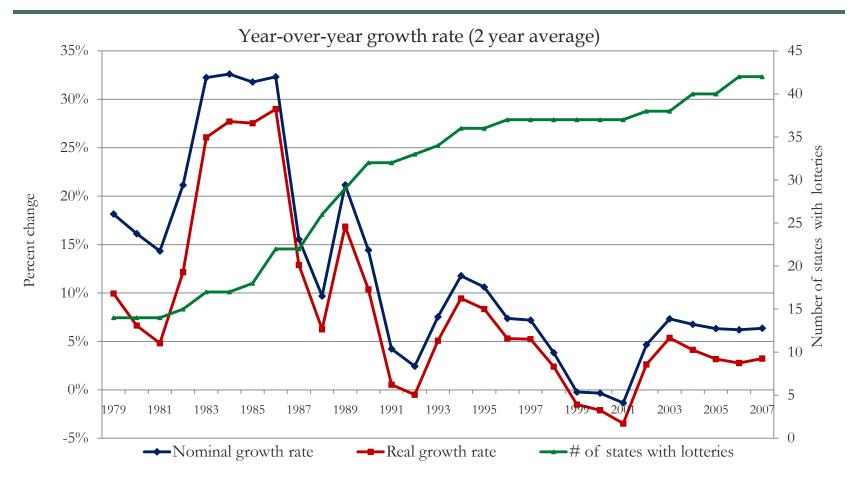
# Gambling availability

Gambling Type	# of states	Until 1990	1991-2000	2001-2009
Lottery	43	32	5	6
Commercial Casinos	12	7	4	1
Racinos	12		6	6
Pari-Mutuel	43			
Native American	32			

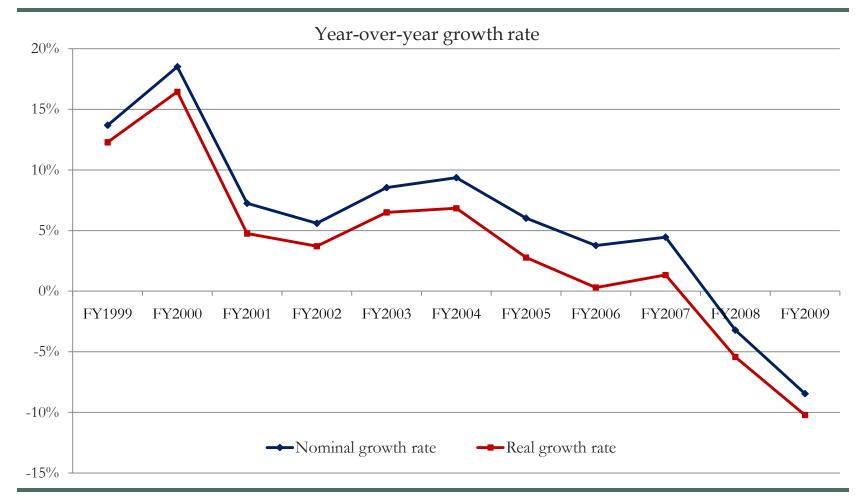
#### Notes on data

- Comparable data on states' lottery revenues, from Census, go back to 1977
- Rockefeller Institute staff collected fiscal 2008 and 2009 lottery data from states
- Rockefeller Institute staff collected casino & racino data from state regulatory agencies
- No good source of comparable data on revenue from Native American casinos

# Trends in lottery revenue, 1979-2007



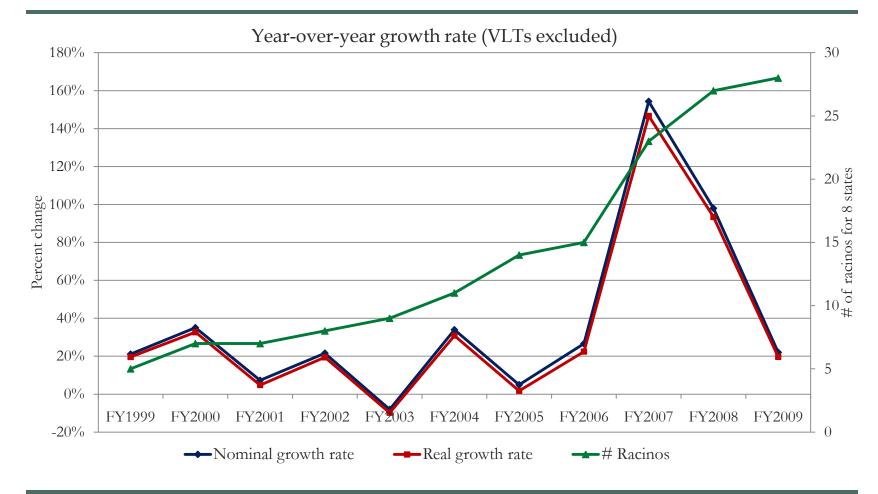
### Trends in casino revenues, 1999-09



### Gambling revenue from casinos

State	FY 2008	FY 2009	Percent change, FY 2008-09
Colorado	108,176,398	94,906,277	-12.3%
Illinois	698,244,445	532,215,775	-23.8%
Indiana	812,428,821	767,918,092	-5.5%
lowa	214,235,176	216,989,863	1.3%
Louisiana	478,101,753	461,297,528	-3.5%
Michigan	294,832,333	271,189,941	-8.0%
Mississippi	344,588,730	312,123,981	-9.4%
Missouri	428,641,541	456,726,576	6.6%
Nevada	980,052,427	858,007,713	-12.5%
New Jersey	441,534,888	379,393,358	-14.1%
Pennsylvania	60,825,614	99,116,021	63.0%
South Dakota	8,020,264	8,104,908	1.1%
TOTAL	4,869,682,390	4,457,990,033	-8.5%

### Trends in racino revenues, 1999-09



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### Gambling revenue from racinos

State	FY 2008	FY 2009	Percent change, FY 2008-09
Delaware	213,049,879	210,641,877	-1.1%
Florida	122,891,732	103,895,348	-15.5%
Indiana	6,547,340	107,761,634	1545.9%
Iowa	112,031,156	104,998,351	-6.3%
Louisiana	58,309,724	62,119,946	6.5%
Maine	20,412,755	26,458,833	29.6%
New Mexico	64,630,387	66,881,511	3.5%
New York	477,742,124	439,609,982	-8.0%
Oklahoma	10,761,971	13,953,353	29.7%
Pennsylvania	711,788,679	865,585,515	21.6%
Rhode Island	296,051,934	285,078,541	-3.7%
West Virginia	590,164,000	576,442,000	-2.3%
TOTAL	2,684,381,682	2,863,426,890	6.7%

# For the first time, a smaller jackpot

- State-local revenue from lotteries, casinos and other gambling operations declined 2.6% in 2009 (Rockefeller Institute data)
  - The first such decline in total gambling revenues in at least three decades
  - Lotteries were down an estimated 2.3%, casinos down 8.5%, racinos up 6.7%
  - That 2.6% compares to 8.2% decline in overall tax revenues from 2008 to 2009

# Lotteries still the big game, by far

#### States' revenue from selected sources, FY 2008 rounded to billions of \$

Lotteries	\$18
Casinos	5
Racinos (incl. VLTs)	3
All gambling	\$24
Personal income tax	\$279
Personal income tax General sales tax	\$279 240

# **Comparing growth in revenues**

- From 1998 to 2008, state revenue from lotteries, commercial casinos, racinos and parimutuel betting rose \$9 billion, or 60%
  - Almost as much as tax revenue, 65%
- But: New sources of gambling generated at least \$2.3 billion of the growth
  - Subtracting that brings 'same-source' growth down around 43%

# **Comparing growth in revenues, II**

- States' expenditures rose 84%
  - Gambling revenue growth will likely not match growth in traditional taxes, or in spending
- Gambling revenue growth is associated with expansion of gambling operations
- Gambling is a one-shot in the never-ending quest to balance the budget

# **Points for policymakers**

- More gambling brings in more revenue
- Some new revenue may represent a shift, rather than net growth
- Future growth in revenue will likely not keep pace with tax revenue, or spending
  - If gambling revenue is intended to support part of the overall budget, gaps may emerge in future years



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