

MINNESOTA STATE LOTTERY
Request for Information (RFI)
Lottery Sales from Automated Teller Machines (ATMs)
August 15, 2011

Summary

The Minnesota State Lottery (MSL) is exploring options to possibly sell certain Lotto games* from Automated Teller Machines (ATMs) within the next three (3) to six (6) months.

Interested vendors are invited to submit information about how the requirements might be satisfied. Information relating to this RFI should be submitted to the MSL by 5:00PM CDT on Friday, September 9, 2011.

* Powerball®, Mega Millions®, Hot Lotto®, Gopher 5® and Northstar Cash®.

Purpose of the Request for Information

The purpose of this RFI is to determine what solutions and services Vendors have to offer relating to selling lotto tickets from ATMs.

Background

The MSL offers Minnesota consumers over the age of 18 a variety of lotto games with jackpots that roll after each drawing. The games and draw days are:

Powerball® – draw days Wednesdays and Saturdays – 9:59 p.m.

Mega Millions® – draw days Tuesdays and Fridays – 9:59 p.m.

Hot Lotto – draw days Wednesdays and Saturdays – 9:40 p.m.

Gopher 5 – draw days Mondays, Wednesdays and Fridays 6:26 p.m.

Northstar Cash – daily - 6:26 p.m.

More information relating to these games can be found at the MSL website – www.mnlottery.com

Description of the Information Requested

Vendors are invited to submit information that addresses these areas:

- Company background – years in business, number of employees.
- Overview of the manner in which the Vendor could dispense Lotto tickets from ATMs.
- The timeframe which the vendor could implement this service in Minnesota.
- The type of outlets and locations of ATMs available in Minnesota that the Vendor would utilize.
- Servicing and marketing support provided for this service.
- General technical requirement and interface solutions with host vendor.
- Other services and features (website, hotline support, etc.) that the Vendor would make available to the MSL.
- Cost information should **not** be included in any information submitted.

Questions related to the RFI

A vendor that has any questions relating to this RFI may submit those questions via email to carolynr@mnlottery.com and include "ATM Solutions" in the subject line. All questions and answers will be posted by on the Lottery's Vendor Opportunities website at www.mnlottery.com/ATM with this RFI.

Disclaimers

This RFI is being issued by the MSL solely for information and planning purposes and does not constitute a Request for Proposals or a Solicitation for Bids. Information submitted by a vendor will not be considered to by the MSL to be an offer and any acceptance of the information by the MSL will not constitute a binding contract.

All materials and information submitted in response to this RFI will become the property of the MSL and will not be returned to the vendor. Any information or material submitted to the MSL in response to this RFI will governed by the Minnesota Government Practices Act (Minnesota Statutes, Chapter 13). If a vendor submits information or materials in response to this RFI that it believes to be trade secret data and therefore nonpublic data under Minnesota Law as defined in Minnesota Statutes § 13.37, the vendor must clearly mark any information or material that it considers to be a trade secret.